

## A Letter from HIA-LI President & CEO



August 3, 2020

Ms. Natalie Wright  
Chairperson  
Suffolk County Industrial Development Agency  
H. Lee Dennison Building, 3rd Floor  
Hauppauge, NY 11788

Mr. Anthony Catapano  
Director  
Suffolk County Industrial Development Agency  
H. Lee Dennison Building, 3rd Floor  
Hauppauge, NY 11788

Dear Natalie and Tony:

On behalf of the HIA-LI members and the executive team, I'm writing to congratulate you and the Suffolk County IDA upon your outstanding performance in respect to local job creation.

We were pleased to learn of a recent study from the State Comptroller's office, and reported in *Newsday*, that showed that tax incentives provided through Long Island's industrial development agencies – for the fourth year in a row – had helped to create more jobs as of 2018 than the IDAs in any of the state's other nine regions. And here on the Island, the largest number of new jobs – 12,881 – were created by 137 projects receiving assistance from the Suffolk County IDA.

As we all readily agree, it's essential that the public sector and the private sector work in a cooperative manner to help maintain the strength of our local economy. Along these lines, HIA-LI is proud of the successful, long-term partnership we have enjoyed with the Suffolk County IDA.

For example, our collaboration with the Suffolk IDA in April 2019 on a 160-page Opportunity Analysis helped us to collectively identify ways to better tie the future success of the Long Island Innovation Park at Hauppauge (LI-IPH) to Long Island's overall, long-term economic revitalization. James Lima Planning + Development and the Regional Planning Association revealed in the Opportunity Analysis that the Park's future success would be largely facilitated by nurturing the growth and agglomeration of competitive, tradeable industries.

It has also been our pleasure to join forces with the Suffolk County IDA and LIRPC in advocating for developing a new proposed workforce development center, possibly in the LI-IPH and to help shape the future center's curriculum. The ultimate goal of the center will be to promote economic development in an efficient way by matching the training it provides to the workforce needs of our region's fastest-growing businesses.

We applaud the Suffolk County IDA for being such a steadfast partner in promoting job growth and business growth on Long Island. HIA-LI looks forward to working with you on future joint projects.  
Thank you again.

Sincerely,

A handwritten signature in cursive script that reads "Terri Alessi-Miceli". The signature is written in black ink on a light-colored background.

Terri Alessi-Miceli  
President and CEO, HIA-LI